



Office 365 SMB and ProPlus Renaming

Overview

Purpose of the Office 365 SMB name change

Microsoft has changed the name to be more reflective of the range of features and benefits in the subscription. Microsoft 365 includes everything you know in Office 365, including best-in-class Office apps, intelligent cloud services, and advanced security.

For existing Office 365 Business Subscriptions:

- ▶ No action is needed from both resellers and customers
- ▶ Office 365 subscriptions will be automatically renamed to Microsoft 365 effective April 21st
- ▶ The name of your subscription will update on April 21st across your Admin Portal and monthly billing statements
- ▶ Find the same Office 365 SMB subscription by searching “**Microsoft 365**” on Cloud Marketplace





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SKUs & Naming Changes

Microsoft 365 Business Basic
(\$5/u/m USD)

Office 365 Business Essentials

Microsoft 365 Business Standard
(\$12.50/u/m USD)

Office 365 Business Premium

Microsoft 365 Business Premium
(\$20.00/u/m USD)

Microsoft 365 Business

Microsoft 365 Apps* for business
(\$8.25/u/m USD)

Office 365 Business

Microsoft 365 Apps* for enterprise
(\$12/u/m USD)

Office 365 ProPlus

What's NOT Changing

- ▶ Pricing
- ▶ Product Features
- ▶ Enterprise SKU Names
- ▶ Add-ons & Transition SKUs
- ▶ OfferIDs

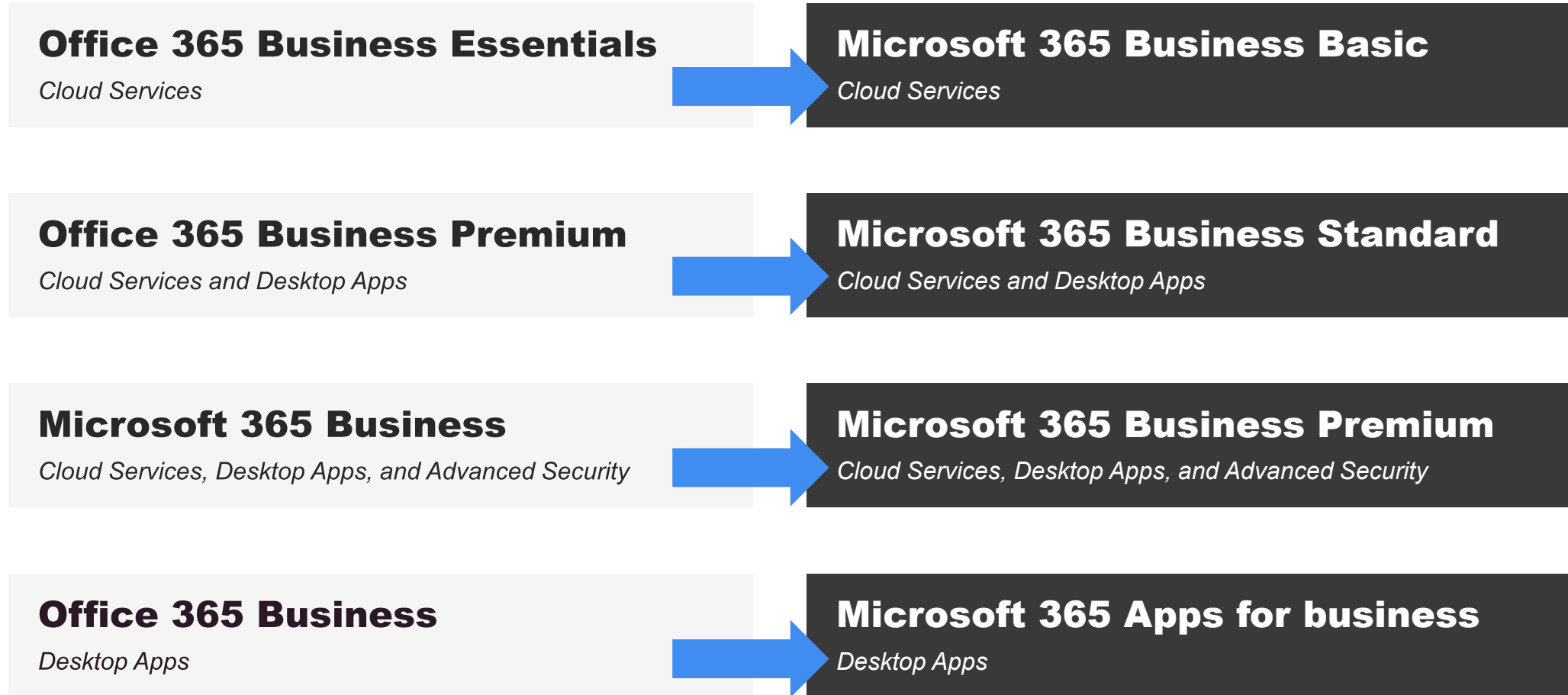
Timing

- ▶ Public Disclosure March 31st, 2020
- ▶ General Availability April 21st, 2020

*Both Microsoft 365 Apps SKUs will be called only "Microsoft 365 Apps" where audience context is set. Where audience context is not set (e.g. price list), please use "for enterprise" and "for business" in lowercase in addition to "Microsoft 365 Apps"

Microsoft 365 for business

New name, same great value, same price.

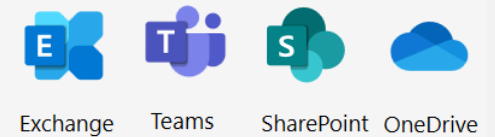


Microsoft 365 for business

New name, same great value, same price.

Microsoft 365 Business Basic

Cloud Services



Microsoft 365 Business Standard

Cloud Services and Desktop Apps



Microsoft 365 Business Premium

Cloud Services, Desktop Apps, and Advanced Security



Microsoft 365 Apps for business

Desktop Apps



Note: Not all features/product logos shown.

Thank you.



For further inquiries, please contact your dedicated Ingram Micro Cloud specialist or email sales@allyadvantage.com